

HEALTHCARE SOLUTIONS TEAM

**“Far better health insurance
at a much better price!”**

“From the very first phone call, Steve Seto made a strong, positive impression. He and his team are clearly dedicated to delivering outstanding service. So often, the process of getting insurance is just sending over basic information or comparing products online. You buy based mostly on price, without ever really seeing all your options.

Working with Steve was nothing like that. When he sat down with us, his questions were very different from what I expected. We talked about what we really wanted out of a policy. We talked about where we are in life, what we do for work and for fun, and what we really needed an insurance plan to cover. Then we talked about price.

After that conversation, Steve followed up with a selection of plans that specifically addressed our needs. The plan we chose was not only much better suited for us than what we had before, but it costs us hundreds less every month, and our deductible is much lower.

The sign-up process was much better, too. It wasn’t, ‘Fill out this form, and I’ll talk to you in a year.’ Steve came out and walked us through the application to make sure we understood exactly what we were getting.

As a result, not only does my family have far better insurance at a much better price, but we also understand our coverage



Steve Seto found Shawna Cranston and her family the exact medical insurance plan they needed at a much better price.

much better than we ever have before. Steve still follows up every once in a while just to make sure we’re still happy, and I know he’s there if we ever have a question.

Most important to me is that we were able to keep our doctors, including my daughter’s pediatrician, who we absolutely love. If you don’t love your

insurance plan and your agent, it’s definitely worth it to call Healthcare Solutions Team.”

- Shawna Cranston

Healthcare Solutions Team is located at 11161 East SR 70 #110 in Lakewood Ranch, 34202. Call 941-993-4137, or find them online at www.sseto.myhst.com.

STAINING • RESURFACING • STAMPING

“We are thrilled!”

“We recently had Concrete Craft design our walkway and entrance to our home. We are thrilled with the results! Andy was easy to work with, patient, and helpful in customizing this to our home. What a beautiful entrance it makes! All the work is neat, orderly, and cleanly done. Several neighbors are also thinking of doing the same. - Jim and Beth

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**Andy Eiler
OWNER**

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